



**Counselor Leadership Institute**  
Finance/Insurance Program  
*Pinnacle Financial Partners*

9:00a.m. “Cash Flow” Game  
Hunter McFarlin, McFarlin Financial

10:00 p.m. Panel Discussion  
Area Business Representatives

11:00 a.m. Lunch  
Catered by Maple Street Grille

Businesses categories for 2006-2007 were chosen based on requests from last year’s participants and economic needs within Rutherford County. This year’s categories are:

January 10	Technical Schools	Tennessee Technology Center
February 28	Auto Aftermarket	Nissan North America
March 29	Music Industry	MTSU/Mass Com

**Contact Information for Today’s Financial Program Guest Panelists:**

David Edwards	Pinnacle Financial	david.edwards@pnfp.com	893-1234
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David Welborne	SunTrust Bank	david.wellborn@suntrust.com	849-7211
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Jimmy Jobe	Jobe, Hastings and Assoc.	jimjobe@jobehastings.com	893-7777
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